VERTICAL EDGE

CONSULTING GROUP

One Fish, Two Fish, Red Fish, Blue Fish – Scenario Modeling in OAC

Catherine Summers

November 1, 2019



optimal strategies for a **COMPETITIVE EDGE**







ONE FISH, TWO FISH, RED FISH, BLUE FISH: SCENARIO MODELING IN OAC

CATHERINE SUMMERS

BI ARCHITECT/LEAD

VERTICAL EDGE CONSULTING GROUP

MICHIGAN ORACLE USERS SUMMIT

WEDNESDAY, OCTOBER 30, 2019 / 7:30AM – 5:30PM SCHOOLCRAFT COLLEGE – VISTATECH CENTER 18600 HAGGERTY ROAD, LIVONIA, MI 48152





SAVETHE DATE

• COLLABORATE 20



April 19-23, 2020 Mandalay Bay Resort & Casino Las Vegas, NV

• MOUS 2020



October 28, 2020 Schoolcraft College - VisTaTech Center, 18600 Haggerty Rd, Livonia, MI

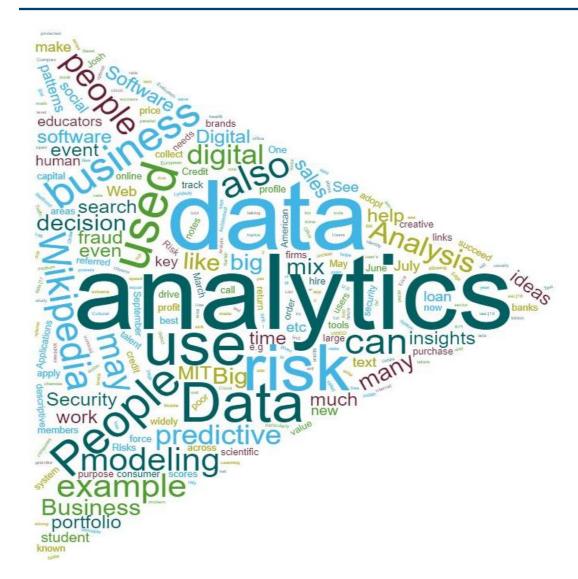


THANK YOU

WWW.MOUS.US







Catherine Summers - BI Architect and Lead for Analytics with expertise on both the on- premise and Cloud products.

- OBIEE certified
- 18+ years in Business Intelligence and Analytics developing, implementing, Architecting and deployment with a focus on realizing client vision and scope
- Cross industry experience in High Tech, Manufacturing, Healthcare, Aerospace, Public Sector to name a few
- Business expertise in Financial, Supply Chain, Procurement and Spend, Spend Classification, HCM, Service, Marketing and Sales
- Business Intelligence Suites of Tools
 - Oracle Analytics Cloud
 - Essbase Cloud
 - OBIEE, OBIA and Fusion
 - INCORTA
 - Tableau
 - Qlik







AGENDA

- Who we are
- What is OAC
- The Tools
- What is Scenario Modeling
- DEMO
- Q/A









WHO WE ARE

Providing exceptional quality and value, while imparting a customer-focused approach.

Vertical Edge Consulting Group is your trusted partner for business consulting and technology solutions, ensuring reliability and scalability for your growing company.



Our Company

Exceptional values, passion for success, and dedicated commitment drive our success.

- ✓ Oracle Platinum Partner
- ✓ Consultants average 12-15 years of industry and Big 4 consulting experience
- ✓ Technology focus on EPM, BI and Cloud solutions, integrating with leading Tier 1 and 2 ERP systems
- ✓ IT Strategy & Advisory Practice with CIO and Fortune 500 leadership experience
- ✓ In-depth understanding of Cloud Technology & Solutions, driving today's strategic technology decisions
- ✓ Strong dedication to customer success and uncompromising values







OUR SERVICES



Enterprise Performance Management (EPM)

- Oracle Hyperion Financial Management
- Oracle Hyperion Planning
- Oracle Hyperion Planning & Budgeting Cloud Service (PBC)
- Oracle Hyperion Essbase
- Oracle Hyperion FDM/FDMEE
- Oracle Hyperion DRM
- Oracle Hyperion Reporting & Analysis
- Oracle Hyperion SmartView

Trusted Advisory



Business Intelligence (BI)

- Oracle Business Intelligence Enterprise Edition (OBIEE)
- Oracle Analytics Cloud (OAC)
- Oracle Data Visualizer
- Oracle Essbase Cloud
- Oracle Business Intelligence Foundation Suite (BIF)
- Oracle Business Intelligence Cloud Service (BIC)
- Oracle Business Intelligence for Applications (OBIA)
- INCORTA



Advisory Services

- CIO Advisory
- IT Strategy
- Cloud Advisory
- Project Management Oversight (PMO)
- Enterprise Resource Planning Advisory (ERP)
- Enterprise Architecture
- BI Strategy and Assessment

Technology Expertise







ORACLE EPM EXPERIENCE

- Oracle® Certified Platinum Partner
- One of the nation's leading Oracle EPM strategy & implementation firms
- Successfully implemented Oracle EPM solutions for dozens of clients in the US, and abroad
- Oracle EPM professional average 15 years of hands-on experience
- Focused on Fortune 500 companies & large scale, enterprise-wide implementations
- Deep expertise from process design to technology implementation
- Proven functional and industry templates to leverage best practices
- Hyperion Essbase, Planning and HFM certified professionals



Enterprise Planning & Forecasting

- Planning, Budget & Forecasting
- Workforce & Capital Expenditure Planning
- Planning System Design & Implementation
- Balanced Scorecard
- •Hyperion Planning™, Workforce Planning™, Capital Expense Planning™

Financial Consolidation

- Financial Close Process Design
- Consolidation System Design & Implementation
- Financial Reporting & Analysis
- •Financial Management™, Financial Data Quality Management™

Reporting & Analytics

- Management Dashboards and KPIs
- Profitability Analysis
- HCM Analytics
- Sales Analytics
- Procurement & Spend Analytics
- •Essbase™ Solutions, SmartView™, and reporting tools

Business Intelligence

- Data Management & Integration
- Content Management
- •BI Enterprise Edition™, Data Relationship Management™ and integration tools
- Oracle Analytics Cloud
- •INCORTA







What is OAC

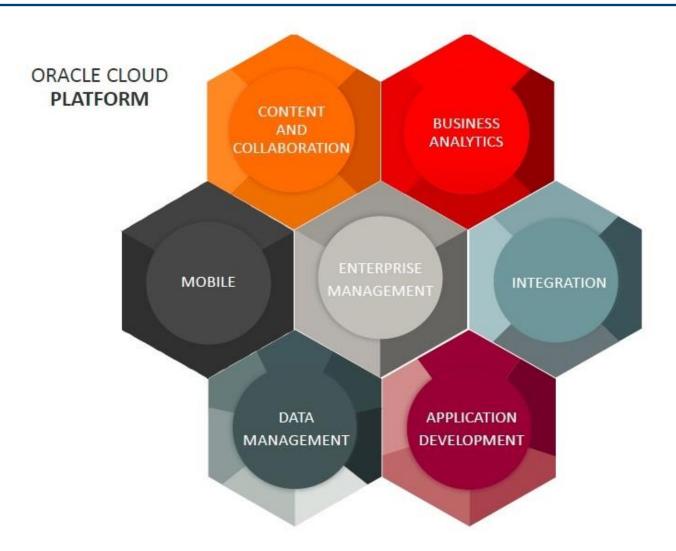




OVERVIEW OF ORACLE ANALYTIC CLOUD

Oracle Analytic Cloud simplifies cross functional collaboration on multiple levels, including:

- Enterprise Management
- Content and Collaboration
- Business Analytics
- Data Management
- and more





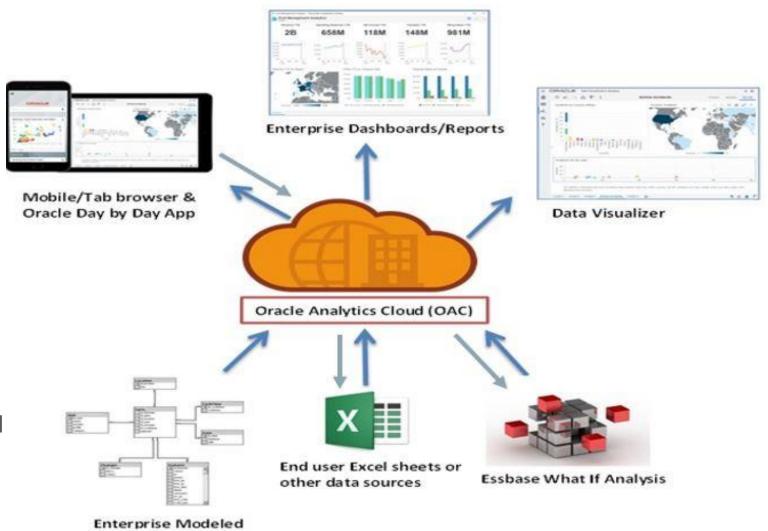




ORACLE ANALYTICS CLOUD

WHAT IS OAC

- Complete business intelligence reporting solution in the cloud.
- Connectivity to a wide variety of data sources (flat files, relational and multidimensional).
- Can connect to cloud data
- A host of complete and powerful visualization options at user as well as the enterprise level.









ORACLE ANALYTICS CLOUD

Oracle Analytics Cloud- Autonomous Features: Self-driving, self-securing, and self-repairing capabilities to all PaaS services coupled with specific autonomous capabilities for each functional area.

As organizations focus on delivering innovation fast, they want a secure set of comprehensive, integrated cloud services to build new applications and run their most demanding enterprise workloads.

Oracle's cloud services can automate key operational functions like tuning, patching, backups and upgrades while running to deliver maximum performance, high availability, and in demand security features.









ORACLE ANALYTICS CLOUD

Self-Driving

- Auto provision, secure, monitor, back up, recover, and troubleshoot
- Instantly grow and shrink compute or storage without downtime

Self-Securing

- Adaptive intelligence-enabled cyber threat detection and remediation
- •Automatic data encryption, security patches application

Self-Repairing

- Automated protection from downtime
- •Up to 99.995 percent availability*. < 2.5 minutes downtime per month, including planned maintenance

Oracle Analytics Cloud - Autonomous Features: combines machine learning, adaptive intelligence, and service automation to create an analytics platform that breaks down barriers between people, places, data, and systems, fundamentally changing the way people analyze, understand, and act on information.







A Look at the Tools





Scalable and Flexible - Oracle

Essbase Cloud is built on the Essbase platform. It leverages the best of on-premises software and adds new functionality for the cloud.

Enterprise Ready

Build, deploy, and manage analytic and reporting applications for any size organization and deployments.

Portability

Leverage built-in migration capabilities to port your onpremises Essbase applications to Oracle Analytics Cloud – Essbase.











Essbase Ribbon

Help you design, create and modify application workbooks to meet their strict layout and syntax requirements.

Cube Designer Ribbon

Identify dimension, measures & hierarchies so you can transform data.

Cube Designer

SmartView extension that allows you to build Essbase Cloud Cubes on your desktop in Excel.

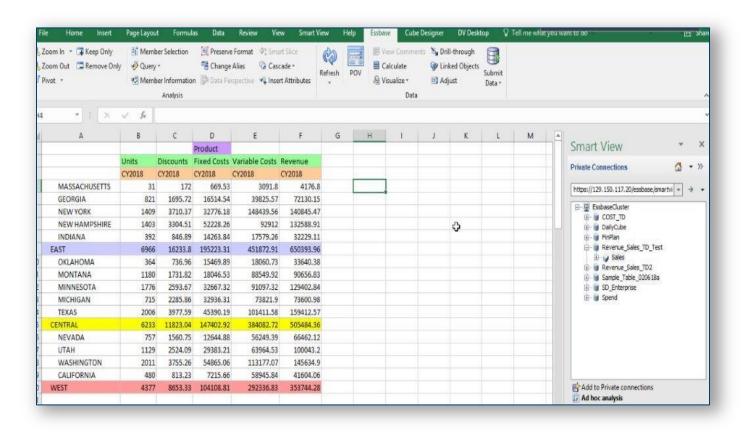
SmartView

An adHoc reporting tool that is an extension of Excel. It allows you to write back to your database as well as query it in a report format.









Smart View is an Excel add-in to do adHoc analysis and reporting in Excel

- Drill Down using Zoom in Zoom Out
- Keep Only, Remove Only
- Member Selection
- Pivot
- Data Options to set Suppress missing or no Data
- Formatting to keep Excel formatting
- Refresh Data/ Submit Data







	<u>Essbase</u>	Essbase Cloud
Application		
Application built using Excel Templates	×	✓
BSO,ASO & Hybrid		\square
Unicode Support	$\overline{\checkmark}$	- Default
Multiple Alias table Support	lacksquare	\square
Calculation Scripts (*.csc)	$\overline{\checkmark}$	\square
Loading Dimension & Data Load		
- Via Excel Templates	×	\square
-Via Dimension Load Rule	lacksquare	\square
-Via Data Load rule	lacksquare	\square
Security Filters	lacksquare	\square
Text, Date - Data support	lacksquare	\square
Duplicate Member Name & Alias	$\overline{\checkmark}$	\square
Attribute Dimension	$\overline{m{arphi}}$	✓
Substitution Variable	lacksquare	<u>✓</u> Administra

How does Essbase Cloud Compare to On-Prem?

Data Management/FDMEE		
For Loading Data	$\overline{\checkmark}$	×
Data Loading		
Via Excel Template	×	$\overline{\mathbf{Q}}$
Direct SQL Data Integration	\checkmark	$\overline{\square}$
Via Load Rules	☑	$\overline{m{arphi}}$

Duplicate Member Name & Alias	lacksquare	$\overline{\checkmark}$	✓ Via Load Rules		$\overline{\checkmark}$	
Attribute Dimension	\square	\checkmark				
Substitution Variable	\square	$\overline{\checkmark}$	Administration			
Transparent & Replicated Partition	☑	$\overline{\mathbf{V}}$	Essbase Administration Console (EAS) Web UI Support Life Cycle Management (LCM) - Web Interface		×	
Linked Partition	☑	×			\square	
@XREF	M				\square	
@XWRITE	<u> </u>	<u> </u>	MAXL	\checkmark	\checkmark	
Scenario Management & Sandbox dimension members	×		MDX	\checkmark	$\overline{\mathbf{V}}$	
Approval Workflow	I I		Command Line Interface (CLI)	×	$\overline{\checkmark}$	
Mobile Support	×	□	Cube Designer	×		
Creating application from Excel	×	<u> </u>	Custom Defined functions (CDF)	✓	×	
	<u>×</u>	✓	Users are managed via Shared Service	✓	×	
Out of Box Support for Structure & Unstructured data	<u>~</u>	<u>V</u>	Users are managed via Native + Oracle Identity Cloud Serv	×		

 \checkmark



REST API

Out of Box REST API Support



×



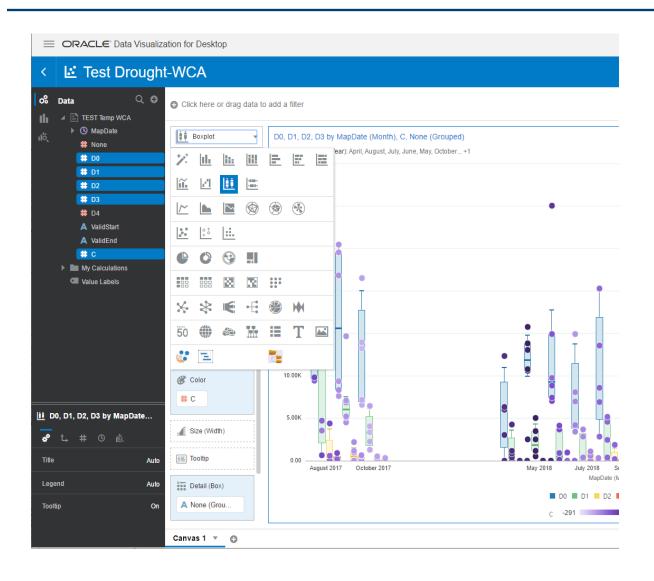
Oracle Data Visualizer with an Essbase Cube

- Oracle Data Visualizer allows a direct connection with Essbase Cubes in the cloud via a built-in connector
- Build brilliant charts and graphs from Essbase data
- Live interactivity between SmartView reports and Oracle Data Visualizer
- Watch your Scenario models come to life in Oracle Data Visualizer
- Profile your Sandboxes in easily consumable visualizations for your entire organization









Oracle Data Visualizer with an Essbase Cube

- Connect to Essbase
- Build a Visualization
- Visualize Scenario Models
- Create user defined metrics
- Customize your visualization
- Advanced functionality
- Create a narrative
- Interrogate and augment your data

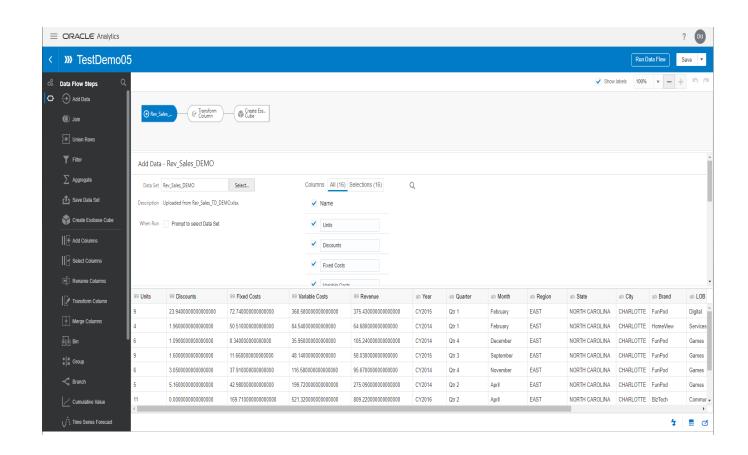






Data Flows with an Essbase Cube

- Data Flows allow a user to manage their data in a simple, intuitive, smart interface
- Create curated data sets without the help of IT
- Schedule your data loads
- Create sequences
- Turn your data loads into Essbase Cubes that automatically loaded to Essbase Cloud











Oracle Data Visualizer Mapping, Data Preparation and Data Mashup

- Mapping
- Filters
- Map Layers
- Machine Learning for data
- Data Mashup







What is Scenario Modeling in Oracle Analytics Cloud

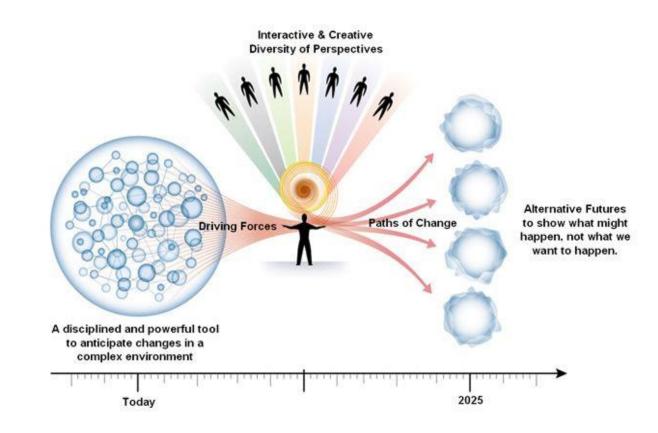




Scenario modeling can be crucial to the success of your business

Wikipedia defines it as:

- A process of analyzing possible future events by considering alternative possible outcomes (sometimes called "alternative worlds").
- Thus, scenario analysis, which is one of the main forms of projection, does not try to show one exact picture of the future. Instead, it presents several alternative future developments.
- Consequently, a scope of possible future outcomes is observable. Not only are the outcomes observable, also the development paths leading to the outcomes.









		Working	Working	Working	Working	Working	Working	Working	
		Price Per Unit Ur	Units	Discounts	Fixed Costs	Variable Costs	Revenue	Targeted Revenue	
		January	January	January	January	January	January	January	
		sb2	sb2	sb2	sb2	sb2	sb2	sb2	
MicroPod 60Gb	CHICAGO	377.86	11	117.07	919.01	3064.83	4156.46	-	
LCD 36X Standard	NEW YORK	458.7155556	9	131.79	785.88	641.82	4128.44	<u></u>	
CompCell RX3	NEW YORK	113.1858333	36	211.73	737.64	1509.5	4074.69	-	
PocketFun ES	CHICAGO	110.090625	32	105.29	1011.08	2555.75	3522.9	<u></u>	
MPEG4 Camcorder	CHICAGO	197.13	14	51.82	318.35	880.16	2759.82	-	
SoundX Nano 4Gb	NEW YORK	294.6011111	9	84.64	504.71	2357.08	2651.41		_
7 Megapixel Digital Camera	CHICAGO	103.2868421	19	110.6	1131.83	2503.31	1962.45	1000	
Bluetooth Adaptor	NEW YORK	62,54142857	21	43.75	199.46	333,26	1313.37	-	
PocketFun ES	NEW YORK	21.8775	52	58.05	272.27	727.91	1137.63	-	
7 Megapixel Digital Camera	NEW YORK	47,39333333	21	50.55	120.51	468.86	995.26	4000	
KeyMax S-Phone	LOS ANGELES	101.59625	8	17.17	64.39	5054.4	812.77	-	
MaxiFun 2000	CHICAGO	37,10578947	19	26.48	113.37	88.28	705.01		
Touch-Screen T5	NEW YORK	55.637	10	22.19	64.17	208.43	556.37	-	
Maintenance	CHICAGO	5.385957447	47	10.93	30.26	70.64	253.14		
MP3 Speakers System	NEW YORK	5.514888889	45	5.46	82.02	316.36	248.17	-	
Maintenance	LOS ANGELES	12.21210526	19	0	354.48	33.84	232.03		
Install	CHICAGO	8.3	9	1.96	12.01	8.83	74.7	-	
MP3 Speakers System	CHICAGO	4.794444444	9	0.92	6.85	6.8	43.15	1	
Maintenance	NEW YORK	2.19125	8	0.85	3.33	3.03	17.53	-	

Scenario Modeling takes on a multidimensional profile in Oracle Analytics Cloud. What do we mean by multi-dimensional?

- SmartView reports allow you to change data and to create comparisons that send data back to the database for use in other tools
- Oracle Data Visualizer allows you to build brilliant interactive graphs and charts to share your data in easily consumable ways







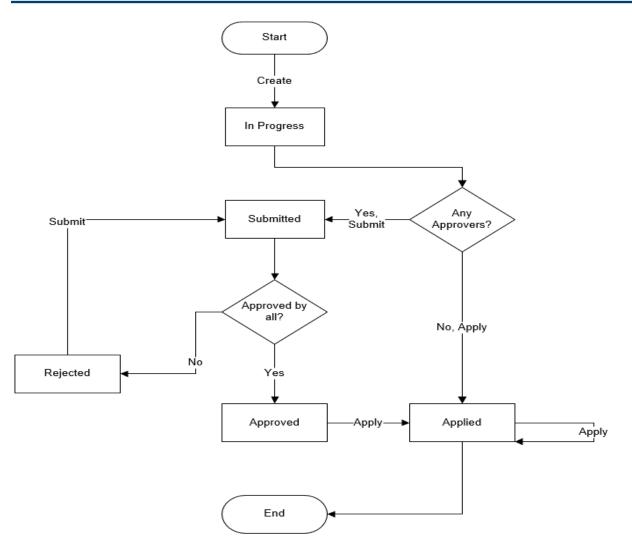


- Scenarios are private work areas in which users can model different assumptions within the data and see the effect on aggregated results, without affecting the existing data.
- Each scenario is a virtual slice of a cube in which one or more users can model data and then commit or discard the changes.
- Scenario-enabled cubes have a special dimension called Sandbox. Sandbox members are named sb0, sb1, and so on.
- When first created, sandbox member intersections are all virtual and have no physical storage. The physical data from the cube is stored in the Base member slice.









Review a scenario using an optional approval workflow

- At least one approver to enable the scenario workflow.
- Participants can participate in a what-if analysis.
- Approvers monitor the process and approve or reject scenarios.
- Participants and approvers with the Database Access user role cannot write to a scenario until they are granted write access through a filter.
- Participants and approvers are not mandatory.

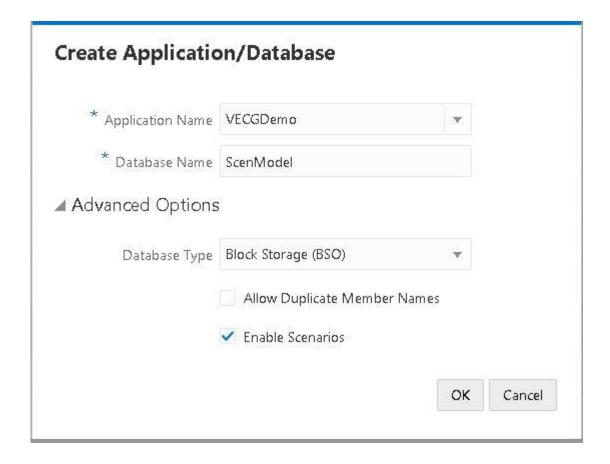






Enable Scenario Modeling

Create a Scenario-Enabled Cube



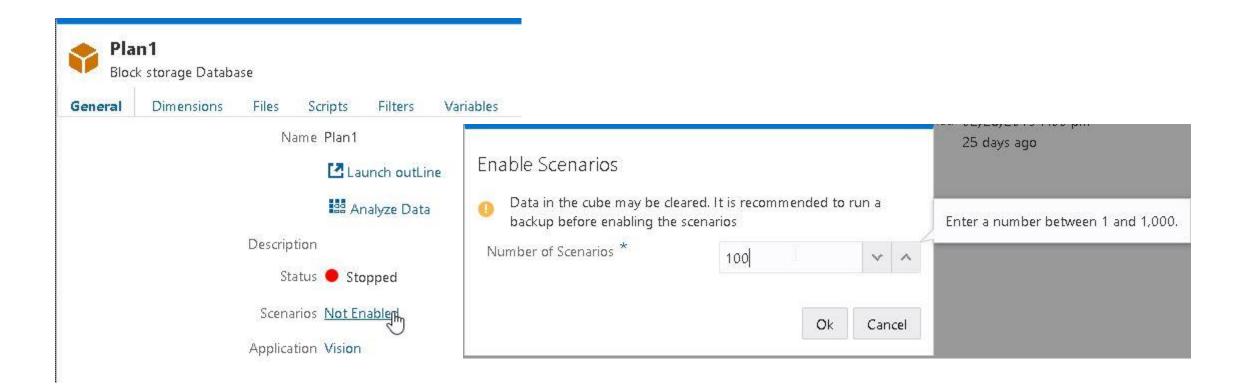






Enable Scenario Modeling

Enable an Existing Cube for Scenario Management







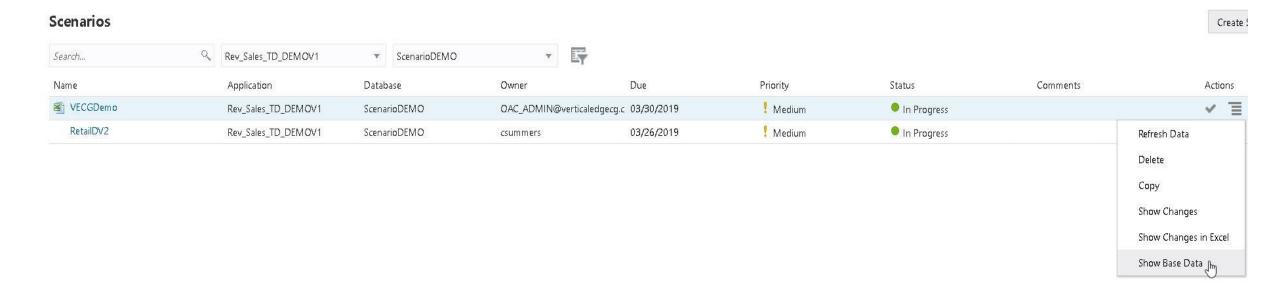


Work with Scenarios

After creating a scenario-enabled cube, you can create scenarios and follow a workflow that includes Modeling data, approving or rejecting changes, applying or discarding changes, and submitting the scenario for approval.

View Base Member Data

• From the web user interface, you can launch an Excel sheet showing base data for a scenario.



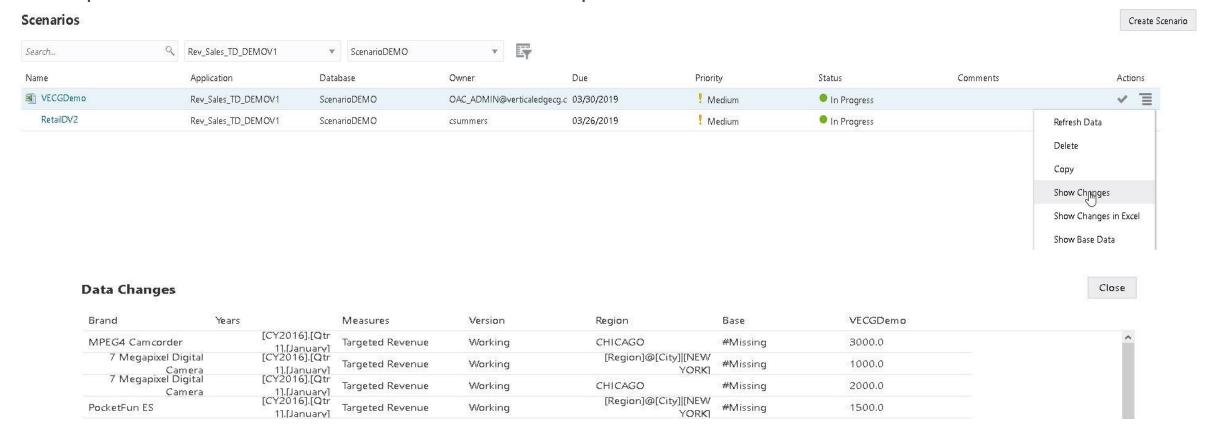






Compare Scenario Values to Base Values

If you are the owner, approver or participant for a given scenario, you can view scenario and base values in a spreadsheet or in the web user interface to compare models.









Set Scenario Cells to #Missing

Enter #Missing in sb1 (or delete the cell contents) and submit data.

		Working	Working	Working	Working
		Price Per Unit	Units	Units	Targeted Revenue
		January	January	January	January
		Base	Base	sb5	Base
MPEG4 Camcorder	CHICAGO	197.13		14 #Missing	#Missing
7 Megapixel Digital Camera	NEW YORK	47,39333333		21	21 #Missing
objected of Total Control to the control Environment to the control to the contro					

Revert Scenario Values Back to Base Values

		Working	Working	Working	Working
		Price Per Unit	Units	Units	Targeted Revenue
		January	January	January	January
		Base	Base	sb5	Base
MPEG4 Camcorder	CHICAGO	197.13		14	14 #Missing
7 Megapixel Digital Camera	NEW YORK	47.39333333		21	21 #Missing







Scenario Modeling in Oracle
Analytics Cloud offers the
flexibility you need with a simplicity
that allows you create as many
models as you need quickly and
accurately.

- Share
- Model
- Process
- Expand
- Control







Demo







SUBMIT YOUR QUESTIONS TO THE PRESENTER

Catherine Summers – Bl Architect/Lead csummers@verticaledgecg.com
www.linkedin.com/in/csummers
(310) 591 - 9908

https://www.verticaledgecg.com/









SURVEYS

Session Surveys

Please complete the session survey for this session using Guidebook. https://guidebook.com/g/mous2019

Conference Survey

Please complete the hard copy conference survey at the end of the conference and turn it in at the MOUS registration desk.



THANK YOU

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