



Secure-24™

Hyperion on your hosted, private cloud

Agenda

- About Secure-24
- Top 5 Customer Challenges
- A Secure Solution
- Application and Technical Assessment
- Questions and Open Discussion



About Secure-24

Founded	2001
Company Profile	Privately Held, 250+ employees
Headquarters	Southfield, Michigan
Services	Oracle application hosting, enterprise cloud computing, and complete IT outsourcing
Data Centers	Michigan (3), plus global partnerships



MATTHIAS HORCH
SECURE-24



Secure-24 Standards & Compliance



Sarbanes-Oxley



✓ SOX Compliance

✓ Financial Compliance

✓ HIPAA Compliance

Value Added Security from a Secure-24 Hosted Private Cloud



Proper controls in place for client's respective compliance & audit standards – i.e. Sarbanes Oxley, HIPAA, PCI, etc.

Ability to layer in additional security services to maintain or enhance current security policies and delivery

- Dedicated Firewalls
- Private VLANs for each client – creates ability to tie in to clients existing MPLS network securely
- Intrusion Detection and Prevention Services (IDS/IPS)
- HTTP and SMTP Gateway Services
- XML Security Gateway Services
- Ability to create VPN connections to partners or customers

State of the Art Data Centers



- 20,000 sq. foot facility
- Strategic geographic location
- SONET ring connection for failover
- Energy efficient
- Scalable design
- Redundant
- Highly secure

Top 5 Customer Challenges...

1. Business desire to be independent/self sufficient
2. Technical complexity of Hyperion software
3. Rate of change in platforms and software releases/patches
4. Scarcity of qualified Hyperion technical resources
5. Reliability/availability of Hyperion platform



Advantages of a Hosted Solution

- Eliminate risk due to turnover
- Increase system up-time
- Increase system stability
- Increase predictability of support costs and service levels
- Lower TCO for your Hyperion investment
- Increased issue resolution
- Your focus is on driving your business, not back office maintenance



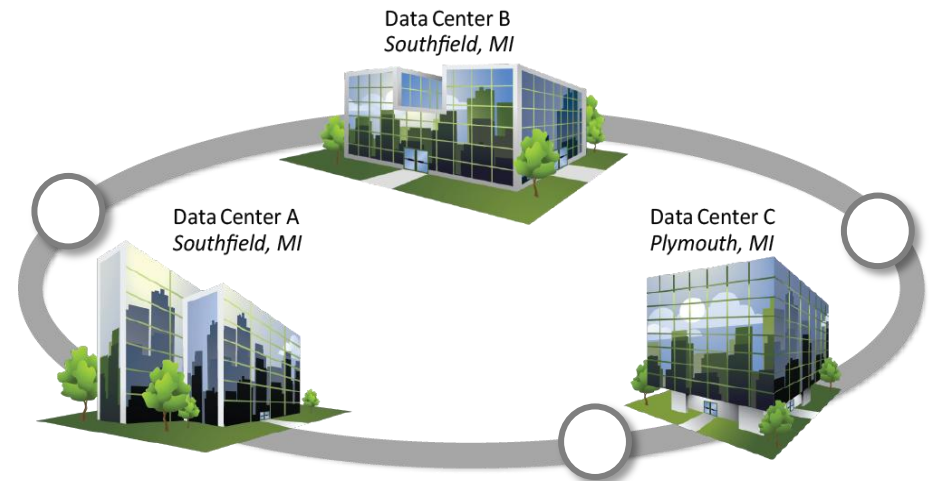
Solution Includes:

- All hardware for hosted solution
- Installation of Hyperion on hosted hardware and data migration from the current system
- 24x7 Server and Hyperion application level monitoring and alarming of environment
- Performance tuning recommendation and remediation
- Troubleshoot Workspace/Reports/HFM/Business Rules
- Startup and shutdown scripts for Hyperion services



Solution Includes:

- Microsoft SQL or Oracle Database support, patching and DBA services
- Provide workarounds when feasible while long term solutions are researched
- Professional ITIL based Change Management Process
- Disaster Recovery Services – Fail over to alternate data center
- Customer portal
- Optional End User Help Desk



Critical Differentiators

- Service is not Colo - all data centers are owned and operated by Secure-24
- Server and Hyperion support provided is 100% on-shore
- ITIL Process ensures execution of change management and customer specific policies
- SOC Certification ensures compliance
- Detailed client facing portal allows 24x7x36 total transparency for both strategic and tactical results



Critical Differentiators

- Detailed service level agreement to ensure clear roles and responsibilities
- Significantly more cost effective than on-staff Hyperion administration/hosting
- Fractional costs provide expert level consultants at junior level cost
- Established experts in the Hyperion community
- Ahead of the curve on new Oracle technologies
- Illness-proof, vacation-proof, resignation-proof
- Coverage hours are flexible and in the client's time zone



Hyperion Application and Technical Assessment

Through a series of considerations and interactive discussions with your finance and IT teams, technical and functional staff, we would deliver:

- Comprehensive review of your Hyperion applications, including the technical environment & source systems
- High-level requirements document, including features and functions the organization can leverage almost immediately
- Business Case for deployment of hosted solution
 - Cost Analysis and Risk Assessment of options
- Creation of a Migration roadmap



Questions?

