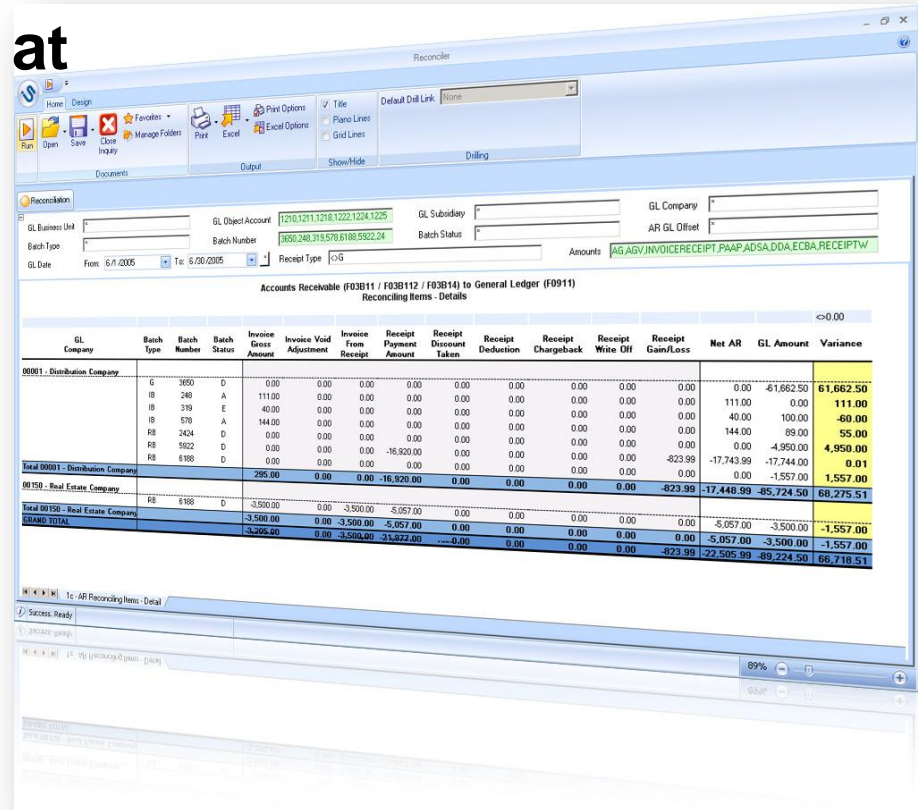


Increasing Productivity and Streamlining Month End at NSF International with Insight Software

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The screenshot shows the 'Reconciler' window in Insight Software. The interface includes a menu bar (File, Edit, View, Tools, Window, Help), a toolbar, and a main workspace. The workspace displays a reconciliation report titled 'Accounts Receivable (F03D11 / F03D12 / F03D14) to General Ledger (F0911)'. The report is a table with columns for GL Company, Batch Type, Batch Number, Batch Status, Invoice Gross Amount, Invoice Void Adjustment, Invoice From Receipt, Receipt Payment Amount, Receipt Discount Taken, Receipt Deduction, Receipt Chargeback, Receipt Wire Off, Receipt Gain/Loss, Net AR, GL Amount, and Variance. The report shows a total variance of 66,718.51.

GL Company	Batch Type	Batch Number	Batch Status	Invoice Gross Amount	Invoice Void Adjustment	Invoice From Receipt	Receipt Payment Amount	Receipt Discount Taken	Receipt Deduction	Receipt Chargeback	Receipt Wire Off	Receipt Gain/Loss	Net AR	GL Amount	Variance	
00001 - Distribution Company																
IB	3950	D		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-61,662.50	61,662.50	
IB	240	A		111.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	111.00	0.00	111.00	
IB	319	E		-40.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	40.00	100.00	-60.00	
IB	578	A		144.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	144.00	89.00	55.00	
FB	2424	D		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-4,950.00	4,950.00	
FB	5922	D		0.00	0.00	0.00	-16,920.00	0.00	0.00	0.00	0.00	0.00	-17,743.99	-17,744.00	0.01	
FB	6188	D		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-423.99	0.00	423.99	
Total 00001 - Distribution Company				295.00	0.00	0.00	-16,920.00	0.00	0.00	0.00	0.00	0.00	-17,446.99	-85,724.50	68,275.51	
00150 - Real Estate Company																
FB	6188	D		-3,500.00	0.00	-3,500.00	-5,057.00	0.00	0.00	0.00	0.00	0.00	-5,057.00	-3,500.00	-1,557.00	
Total 00150 - Real Estate Company				-3,500.00	0.00	-3,500.00	-5,057.00	0.00	0.00	0.00	0.00	0.00	0.00	-5,057.00	-3,500.00	-1,557.00
GRAND TOTAL				-3,205.00	0.00	-3,500.00	-21,877.00	-0.00	0.00	0.00	0.00	0.00	-22,505.99	-89,224.50	66,718.51	

Eli Salembier

- Senior Financial Analyst, NSF International
- Responsible for budgets, management reports, month end, all functional setups in Oracle
- Oracle implementations in US, Canada, UK

Tracey Lewis

- Midwest Regional Manager, InsightSoftware.com
- Seven years with the company

About NSF International

A public health and safety company

- Testing food equipment, plastics, water treatment, dietary supplements, toys, bottled water
- ISO 9001/14001 certification, GHG, SFI
- Organic Certification
- Food Safety Audits, Training and Education, Consulting
- SQF/BRC/HACCP Audits
- Agriculture and Seafood Inspections and Consulting
- Pharmaceutical Consulting and Testing
- Reference Standards (manufacturing)



About NSF International

NSF and Oracle (11.5.10)

- USD/CAD/GBP sets of books
- 14 locations in US/Can/UK using Oracle
- 14 offices in other parts of the world not on Oracle
- GL, AR, AP, Purchasing, Projects (30,000 active projects), Fixed Assets, HR
- US live in 2007, UK in 2009, R12 next year
- Acquisitions (four so far in 2011)
- Management team with an insatiable appetite for reports



Month End Reporting

Jan 2011 PTD Actuals	Jan 2011 PTD Budget	Jan 2011 PTD Variance	Jan 2011 PTD Variance %	Department
310	250	60	24	411 - P/D Audit Services
0	458	(458)	(100)	420 - Food Safety & Quality - Administration
1,000	500	500	100	475 - Davis Fresh Technologies
3,149	417	2,732	655	490 - Surefish
441	0	441	0	493 - Dutch Harbor
0	1,041	(1,041)	(100)	500 - DBA Analytical
3,600	0	3,600	0	511 - David Begg USA
71,304	64,775	6,529	10	Total 7403 - Membership & References
7405 - Staff Recruitment				
60,871	10,900	49,971	458	016 - Human Resources
60,871	10,900	49,971	458	Total 7405 - Staff Recruitment
7408 - Misc.				
0	550	(550)	(100)	010 - Executive Services
2,142	4,950	(2,808)	(57)	016 - Human Resources
13,471	1,167	12,304	1,054	018 - Marketing
0	209	(209)	(100)	075 - Standards
0	125	(125)	(100)	130 - Sample Management-Shipping and Receiving
0	42	(42)	(100)	300 - QAI, Inc.
(0)	0	(0)	0	420 - Food Safety & Quality - Administration
15,613	7,043	8,570	122	Total 7408 - Misc.

Variance by Department:

- Shows all expense accounts by department against budget

Conditional Formatting:

- Any amount \$10k and 10% off budget - RED
- Any row where budget is zero – GRAY

Drill Down:

- Double click on any number to drill into a second report

Month End Reporting

Projects
 General Ledger
 Accounts Payable

Company: 042:045,060:069
 Region: *
 Account: *
 Intercompany: *
 Set of Books: 1001
 Currency: USD
 Grid Hierarchy: All Expenses
 Period: Jan (JAN)

Jan 2011 PTD Actuals	Budget	Variance	Jan 2011 PTD Variance %	Department	Jan 2011 YTD Actuals
7408 - Misc.					
0	550	(550)	(100)	010 - Executive Services	0
2,142	4,950	(2,808)	(57)	016 - Human Resources	2,142
13,471	1,167	12,304	1,054	018 - Marketing	13,471
0	209	(209)	(100)	075 - Standards	0

Report can be altered on the fly. Here, we are excluding all of our foreign subsidiaries.

Different hierarchies (row sets) can be placed in a drop down menu. Each person on my team has a report that displays the accounts they are responsible for during month end.

Month End Reporting

Jan 2011 PTD Actuals	Jan 2011 PTD Budget	Jan 2011 PTD Variance	Jan 2011 PTD Variance %	Department
310	250	60	24	411 - P/D Audit Services
0	458	(458)	(100)	420 - Food Safety & Quality - Administration
1,000	500	500	100	475 - Davis Fresh Technologies
3,149	417	2,732	655	490 - Surefish
441	0	441	0	493 - Dutch Harbor
0	1,041	(1,041)	(100)	500 - DBA Analytical
3,600	0	3,600	0	511 - David Begg USA
71,304	64,775	6,529	10	Total 7403 - Membership & References
7405 - Staff Recruitment				
60,871	10,900	49,971	458	016 - Human Resources
60,871	10,900	49,971	458	Total 7405 - Staff Recruitment
7408 - Misc.				
0	550	(550)	(100)	010 - Executive Services
2,142	4,950	(2,808)	(57)	016 - Human Resources
13,471	1,167	12,304	1,054	018 - Marketing
0	209	(209)	(100)	075 - Standards
0	125	(125)	(100)	130 - Sample Management-Shipping and Receiving
0	42	(42)	(100)	300 - QAI, Inc.
(0)	0	(0)	0	420 - Food Safety & Quality - Administration
15,613	7,043	8,570	122	Total 7408 - Misc.
15,613	7,043	8,570	122	

Drill Down:

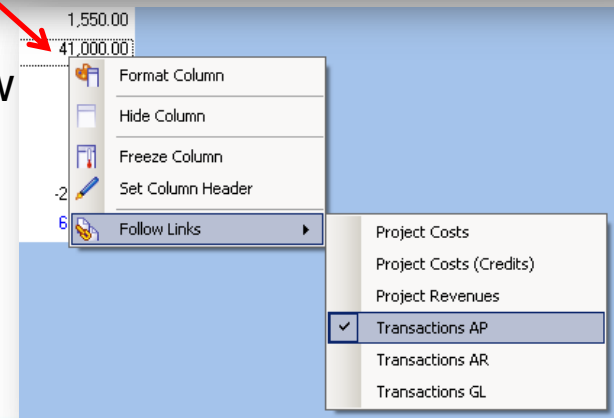
- Staff Recruitment expense is 458% over budget. We can double click on the row to get some more detail.

Month End Reporting

Co	Reg	Prog	Dpt	Acct	IC	RFFU	Amount USD	JE Source	Description	Effective Date	Supplier	Invoice Number
010	100	1000	016	7405	010	0000	12,000.00	Payables	170983	1/1/2011	eQuest	5629
010	100	1000	016	7405	010	0000	26,270.00	Payables	171158	1/1/2011	Careerbuilder, LLC.	CB01344630
010	100	1000	016	7405	010	0000	1,550.00	Payables	171159	1/1/2011	Profiles International Inc	IN0222233
010	100	1000	016	7405	010	0000	300.00	Payables	171021	1/4/2011	Profiles International Inc	IN0223377
010	100	1000	016	7405	010	0000	1,550.00	Payables	171022	1/4/2011	Profiles International Inc	IN0223689
010	100	1000	016	7405	010	0000	41,000.00	Payables	171557	1/24/2011	Management Recruiters Interna 70	
010	100	1000	016	7405	010	0000	269.77	Payables	171715	1/25/2011	JPMorgan Chase Bank, N.A.	012511-HUMRESRC
010	100	1000	016	7405	010	0000	453.80	Payables	KAY/JOHN	1/25/2011	JPMorgan Chase Bank, N.A.	012511-TRAVEL
010	100	1000	016	7405	010	0000	782.10	Payables	OBRIEN/WILLIAM.	1/25/2011	JPMorgan Chase Bank, N.A.	012511-TRAVEL
010	100	1000	016	7405	010	0000	775.70	Payables	PERNECZKY/ANDRE	1/25/2011	JPMorgan Chase Bank, N.A.	012511-TRAVEL
010	100	1000	016	7405	010	0000	-24,080.83	Spreadsheet	Reclass Careerbuilder Invoice	1/31/2011		
GRAN							60,870.54					

With this first level of drilldown, we now know that most of the expense is coming from AP and can drill down further.

Let's take a look at that charge for \$41,000.



1,550.00
41,000.00

- Format Column
- Hide Column
- Freeze Column
- Set Column Header
- Follow Links
 - Project Costs
 - Project Costs (Credits)
 - Project Revenues
 - Transactions AP
 - Transactions AR
 - Transactions GL

Month End Reporting

Projects General Ledger Accounts Payable

Vendor *
Invoice Number 70
Set of Books SUB

Vendor Name Management Recruiters International Of Eaton Rapids
Invoice Date From: * To: *
Payment Status *

Vendor Name	Vendor Site	Invoice Number	Invoice Date	GL Date	Invoice Amount	Amount Paid	Discount Amount Taken
Management Recruiters International Of Eaton Rapids	HQ	70	1/24/2011	1/24/2011	41,000.00	41,000.00	0.00
GRAND TOTAL					41,000.00	41,000.00	0.00

Now we have a little more information about this invoice and we want to see if this is a regular charge or if this is unusual.

The previous report has passed two values to this drilldown: Vendor Name and Invoice Number.

By removing the invoice number and re-running the report, we can see all activity for this vendor.

Month End Reporting

Projects
 General Ledger
 Accounts Payable

Vendor: * Vendor Name: Management Recruiters International Of Eaton Rapids
 Invoice Number: * Invoice Date: From: * To: *
 Set of Books: SOB Payment Status: *

Vendor Name	Vendor Site	Invoice Number	Invoice Date	GL Date	Invoice Amount	Amount Paid	Discount Amount Taken
Management Recruiters International Of Eaton Rapids	HQ	44	9/18/2007	9/18/2007	36,000.00	36,000.00	0.00
Management Recruiters International Of Eaton Rapids	HQ	47	1/15/2008	1/15/2008	23,937.50	23,937.50	0.00
Management Recruiters International Of Eaton Rapids	HQ	50	3/11/2008	4/1/2008	30,000.00	30,000.00	0.00
Management Recruiters International Of Eaton Rapids	HQ	60	5/18/2009	5/18/2009	23,750.00	23,750.00	0.00
Management Recruiters International Of Eaton Rapids	HQ	70	1/24/2011	1/24/2011	41,000.00	41,000.00	0.00
GRAND TOTAL					154,687.50	154,687.50	0.00

It looks like we haven't been invoiced from this supplier for a couple of years. But the amount is in line with previous invoices.

We could assume that HR did not budget this expense and we have a story for the CFO about this variance.

Month End Reporting

Co	Reg	Prog	Dpt	Acct	IC	RFFU	Amount USD	JE Source	Description	Effective Date	Supplier	
010	100	1000	016	7405	010	0000	12,000.00	Payables	170983	1/1/2011	eQuest	
010	100	1000	016	7405	010	0000	26,270.00	Payables	171158	1/1/2011	Careerbuilder, LLC.	
010	100	1000	016	7405	010	0000	1,550.00	Payables	171159	1/1/2011	Profiles International Inc	
010	100	1000	016	7405	010	0000	300.00	Payables	171021	1/4/2011	Profiles International Inc	
010	100	1000	016	7405	010	0000	1,550.00	Payables	171022	1/4/2011	Profiles International Inc	
010	100	1000	016	7405	010	0000	41,000.00	Payables	171557	1/24/2011	Management Recruiters Intern	
010	100	1000	016	7405	010	0000	269.77	Payables	171715	1/25/2011	JPMorgan Chase Bank, N.A.	
010	100	1000	016	7405	010	0000	453.80	Payables	KAY/JOHN	1/25/2011	JPMorgan Chase Bank, N.A.	
010	100	1000	016	7405	010	0000	782.10	Payables	OBRIEN/WILLIAM.	1/25/2011	JPMorgan Chase Bank, N.A.	
010	100	1000	016	7405	010	0000	775.70	Payables	PERNECZKY/ANDRE	1/25/2011	JPMorgan Chase Bank, N.A.	
010	100	1000	016	7405	010	0000	-24,080.83	Spreadsheet	Reclass Careerbuilder Invoice	1/31/2011		
GRAN							60,870.54					

Back to our GL Detail of the Staff Recruitment expense in question. We can also drill down on one of the lines coming from a journal.

This transaction is likely related to line two, but we want to know a little bit more about what is going on.

Month End Reporting

GL Line Description	Debit	Credit	Program	Department	Account
Reclass Careerbuilder Invoice CB01344630	24,080.83	0.00	0000 - No Program	000 - No Dept	1257 - Prepaid Expenses - Misc
Reclass Careerbuilder Invoice CB01344630	0.00	24,080.83	1000 - Administration - Corporate	016 - Human Resources	7405 - Staff Recruitment
Reclass to Proper GL	0.00	688.44	1000 - Administration - Corporate	010 - Executive Services	7410 - Interest Expense
Reclass to Proper GL	688.44	0.00	1000 - Administration - Corporate	010 - Executive Services	7601 - Interest Expense - 3rd Party
	24,769.27	24,769.27			

At this level of drilldown we can see the entire journal that was entered into Oracle.

It looks like the invoice that was coded to Staff Recruitment expense by AP is being moved to prepaid expense.

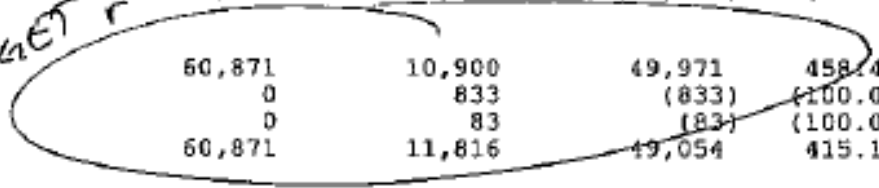
Month End Reporting

Pre-Insight this process involved:
A static report printed from Oracle

- Time to run
- No update when new journals posted
- No Drilldown

Food Safety & Quality -- Administration	0	62	(62)	(100.0)%
WRc-NSF	0	31	(31)	(100.0)%
NSF International Thailand	41	42	0	(1.1)%
NSF-CMI Thailand	106	0	106	n/m
TOTAL	12,647	41,052	(28,405)	(69.2)%
Job Interviews/Help Wanted				
Human Resources	60,871	10,900	49,971	458.4 %
NSF International Brussels	0	833	(833)	(100.0)%
NSF International India	0	83	(83)	(100.0)%
TOTAL	60,871	11,816	49,054	415.1 %
Bad Debt				
Accounting and Finance	95,996	83,334	2,662	3.2 %
NSF Peru	118	0	118	n/m
TOTAL	86,114	83,334	2,780	3.3 %
Misc Expense				
Executive Services	0	550	(550)	(100.0)%
Human Resources	2,142	4,950	(2,808)	(56.7)%
Marketing	13,471	1,167	12,304	1,054.3 %

OVER BUDGET?



Month End Reporting

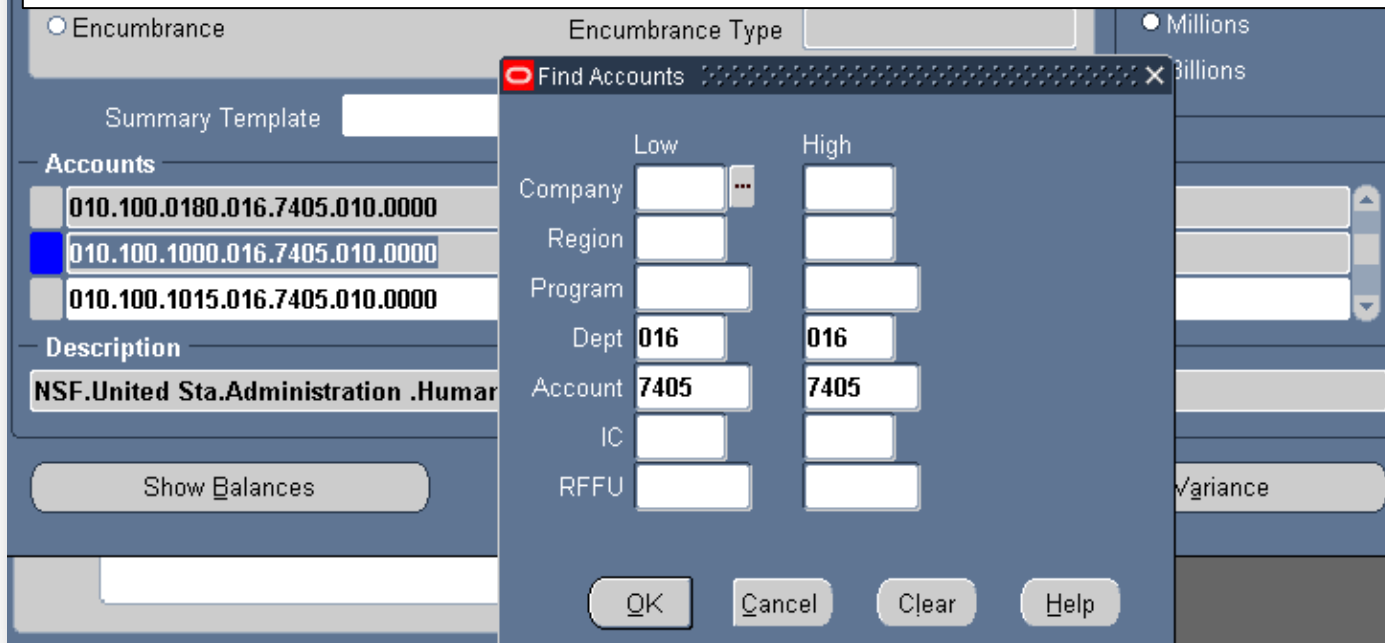
	A	B	C	D	E	F	G	H	K
1	Account	Co	Reg	Prog	Dpt	Acct	IC	RFFU	End
5803	Donations	062	300	0195	620	7404	062	0000	4.12
5804	Donations	062	300	0200	620	7404	062	0000	1.82
5805	Donations	062	300	0220	620	7404	062	0000	0.24
5806	Donations	062	300	6610	625	7404	062	0000	106.06
5807	Staff Recruitment	010	100	1000	016	7405	010	0000	60,870.54
5808	Bad Debt	010	300	0010	015	7407	010	0000	(0.52)
5809	Bad Debt	010	310	0010	015	7407	010	0000	0.57
5810	Bad Debt	010	400	0015	015	7407	010	0000	3,955.96
5811	Bad Debt	010	100	0020	015	7407	010	0000	19,777.86

- A trial balance in Excel
 - Cumbersome to get into Excel
 - No update when new journals posted
 - 12,000+ lines of data – not fun to dig through

5818	Bad Debt	010	300	0045	015	7407	010	0000	157.40
5819	Bad Debt	010	400	0045	015	7407	010	0000	78.83
5820	Bad Debt	010	100	0050	015	7407	010	0000	16,252.89
5821	Bad Debt	010	300	0050	015	7407	010	0000	682.87
5822	Bad Debt	010	400	0050	015	7407	010	0000	2,652.50

Month End Reporting

- Account Inquiry in GL
 - Drilldown not dynamic.
 - If you want to see more than what you are looking at, back out and change accounts/reports/hats
 - What entity am I looking for?



The screenshot shows a software interface for account inquiry. A 'Find Accounts' dialog box is open, allowing users to filter accounts based on various criteria. The background interface includes a 'Summary Template' section with a list of accounts and a 'Description' field.

Find Accounts Dialog Box:

	Low	High
Company	<input type="text"/>	<input type="text"/>
Region	<input type="text"/>	<input type="text"/>
Program	<input type="text"/>	<input type="text"/>
Dept	016	016
Account	7405	7405
IC	<input type="text"/>	<input type="text"/>
RFFU	<input type="text"/>	<input type="text"/>

Background Interface:

- Encumbrance Type:
- Summary Template:
- Accounts:
 - 010.100.0180.016.7405.010.0000
 - 010.100.1000.016.7405.010.0000**
 - 010.100.1015.016.7405.010.0000
- Description: NSF.United Sta.Administration .Humar
- Show Balances:
- Variance:

Ad Hoc Reporting for Management

Generic Question from Management:

Travel expense for part of the company is over budget. What's going on?

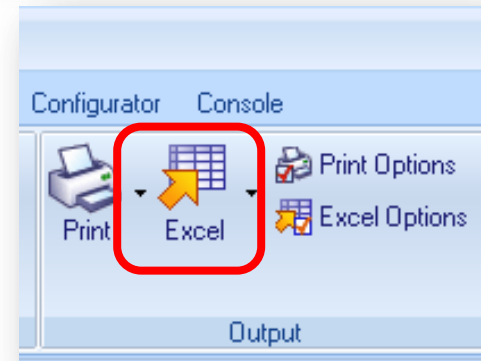
We start with the Trial Balance....

Ad Hoc Reporting for Management

Company	Region	Program	Department	Account	Intercompany	RFFU	DEC 2010 Period to Date ACTUALS	DEC 2010 Year to Date ACTUALS
010	000	0000	000	1002	010	0000	-108.00	49,372.67
010	000	0000	000	1003	010	0000	35,318.16	0.00
010	000	0000	000	1004	010	0000	-816,633.22	-328,965.72
010	000	0000	000	1005	010	0000	0.00	52,000.79
010	000	0000	000	1006	010	0000	537.10	257,506.70
010	000	0000	000	1052	010	0000	1,210.59	1,286,483.04
010	000	0000	000	1056	010	0000	-65,547.11	7,120,946.14
010	000	0000	000	1057	010	0000	-2,999,634.12	7,355,933.16
010	000	0000	000	1061	010	0000	349,324.63	6,086,831.49

NSF's Trial Balance in Insight:

- Runs entire TB to screen in 20 seconds
- Exports to Excel (one click) in 15 seconds
- Drilldown
- Can be dynamically manipulated



Ad Hoc Reporting for Management

General Ledger

Company: 020 Region: * Program: Account: 6101:6109 Intercompany: * RFFU: Set of Books: 2001 Currency: CURRENCY Translated Fl: Grid Hierarchy: Off Balance Type: ACTUALS Period:

Company	Region	Program	Department	Account	Intercompany	RFFU	DEC 2010 Period to Date ACTUALS	DEC 2010 Year to Date ACTUALS
020	100	0200	013	6102	020	0000	1,201.68	8,447.51
020	100	0200	013	6103	020	0000	0.00	1,082.49
020	100	0200	013	6104	020	0000	28.00	78.00
020	100	0200	013	6105	020	0000	0.00	6,426.84
020	100	0200	013	6109	020	0000	340.89	2,021.48
020	100	0200	200	6101	020	0000	148,910.66	1,269,296.38
020	100	0200	200	6102	020	0000	1,200.86	3,177.81
020	100	0200	200	6103	020	0000	283.06	1,579.92

What do I mean by Dynamic Manipulation?

Select only part of the TB: With company 020 and just travel accounts, our TB is 99 lines long and takes 0.5 seconds to run

Ad Hoc Reporting for Management

General Ledger

Company: 020 Region: * Program: Account: 6101:6109 Intercompany: * RFFU: Set of Books: 2001 Currency: CURRENCY Translated Fl: Grid Hierarchy: Off Balance Type: ACTUALS Period:

Company	Account	Intercompany	RFFU	DEC 2010 Period to Date ACTUALS	DEC 2010 Year to Date ACTUALS
020	6102	020	0000	1,201.68	8,447.51
020	6103	020	0000	0.00	1,082.49
020	6104	020	0000	28.00	78.00
020	6105	020	0000	0.00	6,426.84
020	6109	020	0000	340.89	2,021.48
020	6101	020	0000	148,910.66	1,269,296.38
020	6102	020	0000	1,200.86	3,177.81
020	6103	020	0000	283.06	1,579.92

Region, program, company, IC, RFFU, and PTD numbers are not of interest, so remove the columns.








Rows “subtotal” and now we have 21 lines of data.

Ad Hoc Reporting for Management

Department	Account	DEC 2010 Year to Date ACTUALS
013	6102	25,801.16
013	6103	7,471.81
013	6104	7,156.58
013	6105	32,423.05
013	6109	10,944.97
018	6104	1,843.80
018	6105	1,143.56
018	6109	71.14
120	6101	870.40
120	6102	14,287.45
120	6104	-300.70
120	6105	1,944.02
120	6109	1,673.14
200	6101	2,756,083.04
200	6102	14,762.54
200	6103	38,531.57
200	6104	35,231.66
200	6105	19,629.33
200	6106	1,134.10
200	6109	196,224.63
GRAND TOTAL		3,166,927.25

- We want to share the report with managers so add descriptions to department and account numbers
- Add budget and variance column
- Subtotal by department

Department	Account	DEC 2010 Year to Date	DEC 2010 Year to Date BUDGET	DEC 2010 Year to Date Variance
013	6102	25,801.16	60,500.00	-34,698.84
013	6103	7,471.81		7,471.81
013	6104	7,156.58	5,000.00	2,156.58
013	6105	32,423.05	21,000.00	11,423.05
013	6109	10,944.97	11,500.00	555.03
018	6104	1,843.80		1,843.80
018	6105	1,143.56		1,143.56
018	6109	71.14		71.14

-  Format Column
-  Remove Column
-  Hide Column
-  Freeze Column
-  Descriptions ▶
-  Set Column Header
-  What's this?

- Code
- Description
- Code and Description

Ad Hoc Reporting for Management

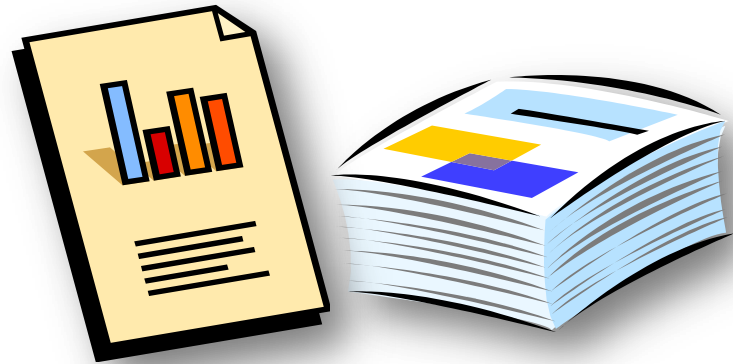
	A	B	C	D	E
1	Department	Account	DEC 2010 Year to Date ACTUALS	DEC 2010 Year to Date BUDGET	DEC 2010 Year to Date Variance
2	013 - Business Development	6102 - Client/Prospect Visit Travel	25,801.16	60,500.00	-34,698.84
3	013 - Business Development	6103 - Education & Training Travel	7,471.81		7,471.81
4	013 - Business Development	6104 - Admin & Supervisory Travel	7,156.58	5,000.00	2,156.58
5	013 - Business Development	6105 - Conventions, Conf, Trade Show Travel	32,423.05	21,000.00	11,423.05
6	013 - Business Development	6109 - Meals Expense	10,944.97	11,500.00	-555.03
7	Total 013 - Business Development		83,797.57	98,000.00	-14,202.43
8	018 - Marketing	6104 - Admin & Supervisory Travel	1,843.80		1,843.80
9	018 - Marketing	6105 - Conventions, Conf, Trade Show Travel	1,143.56		1,143.56
10	018 - Marketing	6109 - Meals Expense	71.14		71.14
11	Total 018 - Marketing		3,058.50		3,058.50
12	120 - Engineering Laboratory	6101 - Auditing Travel	870.40		870.40
13	120 - Engineering Laboratory	6102 - Client/Prospect Visit Travel	14,287.45		14,287.45
14	120 - Engineering Laboratory	6104 - Admin & Supervisory Travel	-300.70	4,000.00	-4,300.70
15	120 - Engineering Laboratory	6105 - Conventions, Conf, Trade Show Travel	1,944.02		1,944.02
16	120 - Engineering Laboratory	6109 - Meals Expense	1,673.14	1,500.00	173.14
17	Total 120 - Engineering Laboratory		18,474.31	5,500.00	12,974.31

I can have this report created - from start to finish - in less time than it takes to get the Oracle Trial Balance into Excel.

Financial Statements

Of course, Insight handles financial statements:

- Import FSGs from Oracle
- Tons of formatting options
- Complex calculations
- Ability to customize on the fly
- All financial reports have drilldown
- One click export to Excel or PDF



Financial Statements

CONSOLIDATED SET OF BOOKS
Corporate Operating Summary YTD - Table 3
Current Period: DEC-10

Currency: USD
No specific Company requested

	DEC-10 Actual	DEC-10 Budget	\$ Var	% Var	DEC-09 Actual	\$ Chg
Water Systems	943,282	593,827	349,455	58.8 %	852,088	91,194
Plastics	404,247	197,036	207,211	105.2 %	164,119	240,128
Mechanical Plumbing	321,351	306,791	14,560	4.7 %	242,400	78,951
Drinking water Additives - std 60	35,079	32,772	2,307	7.0 %	229,164	(194,085)
Drinking water Additives - std 61	113,789	20,867	92,922	445.3 %	168,572	(54,783)
DWTU	12,086	4,172	7,914	189.7 %	3,967	8,119
Recreational water Products	56,730	32,190	24,540	76.2 %	43,866	12,864
Food Safety	1,465,164	1,122,521	342,643	30.5 %	1,088,503	376,660
Food Equipment	725,282	857,859	(132,577)	(15.5)%	495,700	229,582
Beverages	170,132	61,660	108,472	175.9 %	128,160	41,972
Nonfood Compounds	2,316	1,222	1,094	89.5 %	2,259	57
Retail Auditing	171,337	60,090	111,247	185.1 %	117,059	54,278
P/D Consulting & Technical services	178,181	72,475	105,706	145.9 %	175,480	2,701
Food Safety Certification Systems	177,887	45,416	132,471	291.7 %	109,575	68,312
seafood	40,028	23,798	16,230	68.2 %	60,270	(20,241)
NSF-ISR, Ltd.	1,421,420	989,126	1,394,431	43.7 %	1,352,500	68,919
QMS Registration - ISO 9000	1,024,923	750,416	694,511	36.6 %	949,092	75,832
Cisco Channel Partner Audit Prog	83,158	69,220	440,551	20.1 %	64,106	19,052
EMS Registration - ISO 14000	313,338	169,490	1,036,763	84.9 %	339,303	(25,965)

Our Corporate Operating Summary run from Oracle

Financial Statements

Corporate Operating Summary PTD - Table 3
Current Period: Dec, 2010

Dec 2010 Actuals	Dec 2010 Budget	Dec 2010 Variance	Dec 2010 Variance %		Dec 2010 Actuals	Dec 2009 Actuals	Dec Change	Dec Change %
943,282	593,827	349,455	58.8 %	Water Systems	943,282	852,088	91,194	10.7 %
404,247	197,036	207,211	105.2 %	Plastics	404,247	164,119	240,128	146.3 %
321,351	306,791	14,560	4.7 %	Mechanical Plumbing	321,351	242,400	78,951	32.6 %
35,079	32,772	2,307	7.0 %	Standard 60	35,079	229,164	(194,085)	(84.7)%
113,789	20,867	92,922	445.3 %	Standard 61	113,789	168,572	(54,783)	(32.5)%
12,086	4,172	7,914	189.7 %	DWTU	12,086	3,967	8,119	204.7 %
56,730	32,190	24,540	76.2 %	Recreational Water Products	56,730	43,866	12,864	29.3 %
1,465,164	1,122,521	342,643	30.5 %	Food Safety	1,465,164	1,088,503	376,660	34.6 %
725,282	857,859	(132,577)	(15.5)%	Food Equipment	725,282	495,700	229,582	46.3 %
170,132	61,660	108,472	175.9 %	Beverages	170,132	128,160	41,972	32.7 %
2,316	1,222	1,094	89.5 %	Nonfood Compounds	2,316	2,259	57	2.5 %
171,337	60,090	111,247	185.1 %	Retail Auditing	171,337	117,059	54,278	46.4 %
178,181	72,475	105,706	145.9 %	Food Safety Consulting	178,181	175,480	2,701	1.5 %
177,887	45,416	132,471	291.7 %	Food Safety Certification Systems	177,887	109,575	68,312	62.3 %
40,028	23,798	16,230	68.2 %	NSF Surefish	40,028	60,270	(20,241)	(33.6)%
1,421,420	989,126	432,294	43.7 %	NSF-ISR, Ltd.	1,421,420	1,352,500	68,919	5.1 %
1,024,923	750,416	274,507	36.6 %	QMS Registration	1,024,923	949,092	75,832	8.0 %
83,158	69,220	13,938	20.1 %	Cisco	83,158	64,106	19,052	29.7 %
313,338	169,490	143,848	84.9 %	EMS Registration	313,338	339,303	(25,965)	(7.7)%

The same report run with Insight



Questions?