



The DocuSphere® Difference



**EBS AP Automation
Live Demo – MOUS
November 30, 2011**



Workflow

Document Management

ERP Integration

Introductions

- IIS Participants in Today's Event
 - Kelly Rindler– EBS Program Manager
 - Ron Kelley – Principal and VP Business Development



Presentation Objectives

- Frame who IIS is and our unique value proposition for EBS customers
- Frame and demonstrate our DocuSphere® solution with a primary focus on Accounts Payable Automation for today
- Q&A
- Provide opportunities for additional discussions and engagement with IIS

Workflow

Document Management

ERP Integration



Who is Image Integration Systems?

- Founded in 1993
- Headquartered in Perrysburg, Ohio
- DocuSphere® – our fully-integrated solution suite for accounts payable automation and business process management
- IIS also delivers comprehensive services: consulting, installation, implementation, training, and support
- **The DocuSphere Difference:** The preeminent connected, business-driven AP automation solution for the EBS marketplace – delivered by experienced people for a fixed fee



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The Details Behind The DocuSphere Difference

- **The DocuSphere Difference:** The preeminent connected, business-driven AP automation solution for the EBS marketplace – delivered by experienced people for a fixed fee

Connected	Business-Driven	Experienced People	Fixed Fee
<ul style="list-style-type: none"> ✓ Oracle Fusion Integration for Oracle E-Business Suite ✓ Leverages DocuSphere Capture or other industry-leading capture solutions ✓ Leverages DocuSphere Content Manager or SharePoint, Documentum, or others 	<ul style="list-style-type: none"> ✓ Focused on business requirements ✓ Focused on delivering business value ✓ DocuSphere Process Modeler was designed for business users 	<ul style="list-style-type: none"> ✓ The most experienced AP automation team in the industry ✓ People who speak and understand Oracle E-Business Suite and Procure to Pay business processes ✓ Experts in AP invoice processing from scan to voucher 	<ul style="list-style-type: none"> ✓ DocuSphere All-in-One for EBS AP includes complete DocuSphere software & IIS services ✓ Fixed fee implementation ✓ Minimizes risk and scope creep

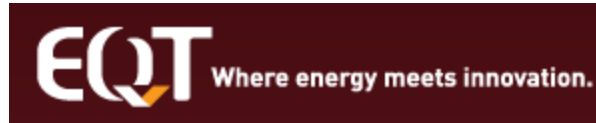
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A few of our clients and industries served



UNIVERSAL MUSIC GROUP



Workflow

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ERP Integration

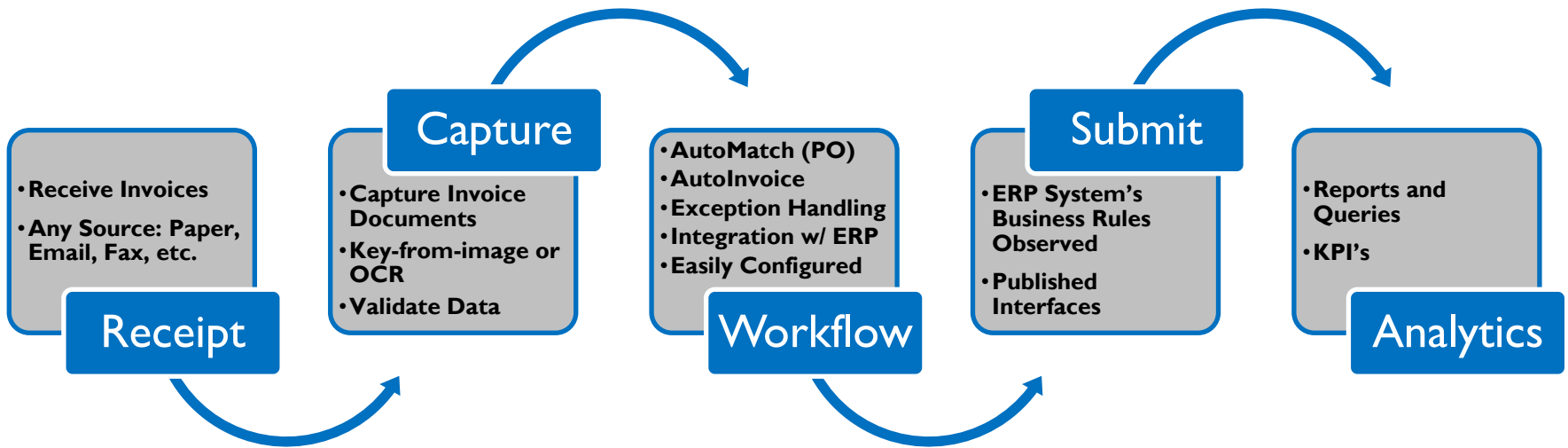
Our Value Proposition to our Customers

- We move customers from “Laggard” or “Industry Average” to “Best-in-Class”

Definition of Maturity Class	Mean Class Performance
Best-in-Class: Top 20% of aggregate performance scorers	<ul style="list-style-type: none"> ▪ 3.8 days to process a single invoice ▪ \$3.09 average cost to process a single invoice ▪ 4.1% year-over-year increase in early payment discount capture
Industry Average: Middle 50% of aggregate performance scorers	<ul style="list-style-type: none"> ▪ 9.7 days to process a single invoice ▪ \$15.61 average cost to process a single invoice ▪ 1.3% year-over-year increase in early payment discount capture
Laggard: Bottom 30% of aggregate performance scorers	<ul style="list-style-type: none"> ▪ 20.8 days to process a single invoice ▪ \$38.77 average cost to process a single invoice ▪ 0.5% year-over-year increase in early payment discount capture

Source: Aberdeen Group, April 2011

How DocuSphere Works – Process Flow



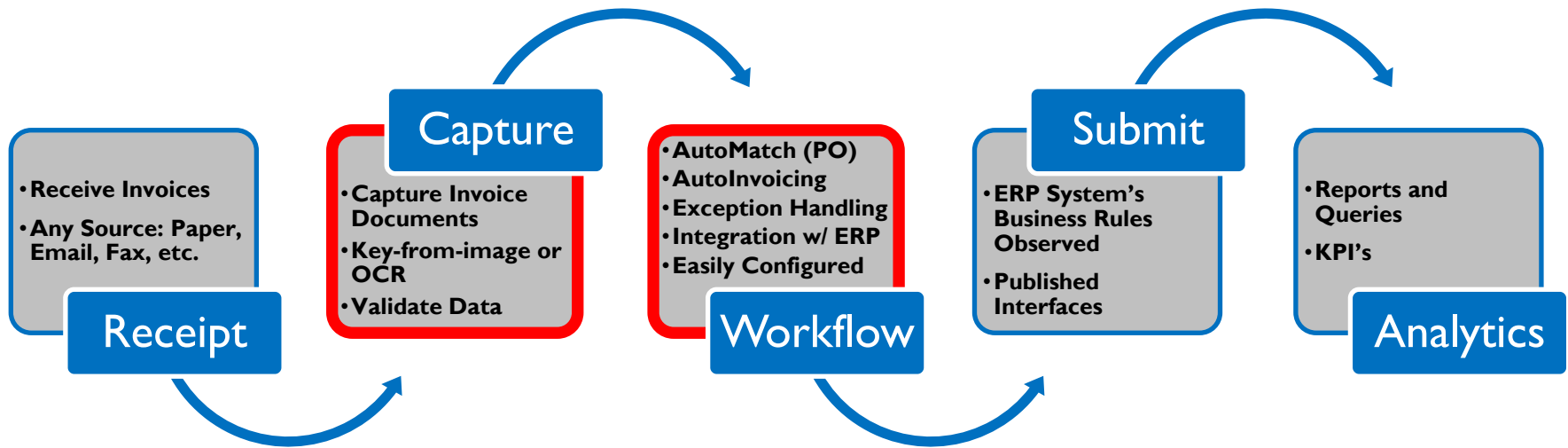
Illustrates various stages of an automated Accounts Payable process

Workflow

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How DocuSphere Works – Process Flow



Illustrates various stages of an automated Accounts Payable process

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Software Demonstration

- **DocuSphere Advanced Capture**
 - Advanced capture solution using intelligent OCR for both PO and Non-PO invoices
- **DocuSphere Workflow**
 - PO invoice processing - AutoMatch, Exception review, AutoInvoice
 - Non-PO invoice processing – AutoGL distribution, manual distribution, approval/authorization, AutoInvoice
 - EBS Integration
- **General DocuSphere topics**
 - Reporting
 - Process Modeler

Workflow

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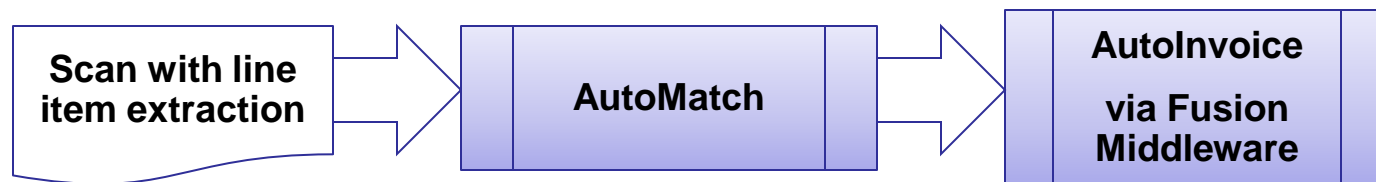


Software Demo: DocuSphere Advanced Capture

- **DocuSphere Advanced Capture using Intelligent OCR – DSAC**
 - Intelligent, learn-by-example capture based on knowledge base; not vendor templates
 - Process three PO invoices using DSAC

Software Demo: DocuSphere Workflow

- **AutoMatch → AutoInvoice**
 - Two invoices match successfully and go directly to AutoInvoice
 - Review results in DocuSphere and EBS
 - Inquiry from EBS to DocuSphere



Software Demo: DocuSphere Workflow

- **AutoMatch Exception Review**
 - Review AutoMatch exception in DocuSphere and discuss exception handling





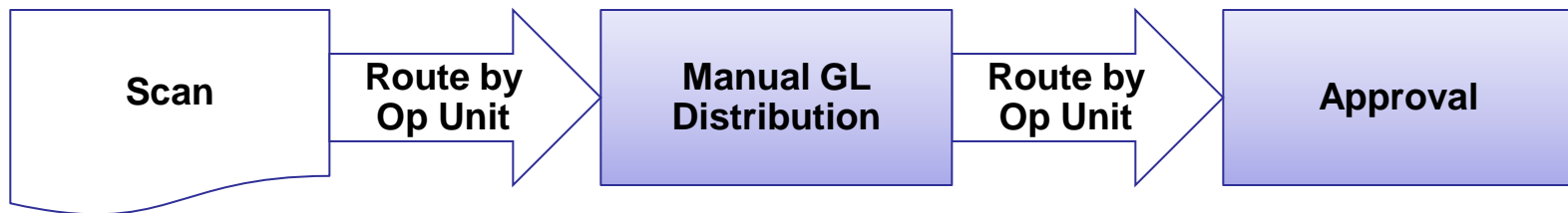
Software Demo: DSAC for non-PO Invoices

- **DocuSphere Advanced Capture using Intelligent OCR – DSAC**
 - Intelligent, learn-by-example capture based on knowledge base; not vendor templates
 - Process one non-PO invoices using DSAC

Software Demo: DocuSphere Workflow

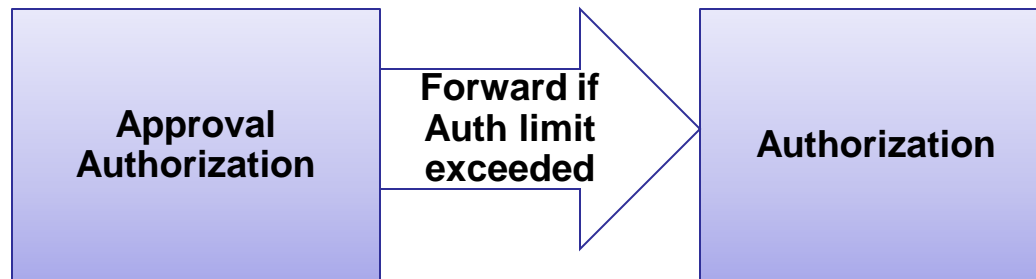
- **Manual GL Distribution**

- Review EBS account validation and searching
- Review templates
- Once distribution is complete, ready for Approval



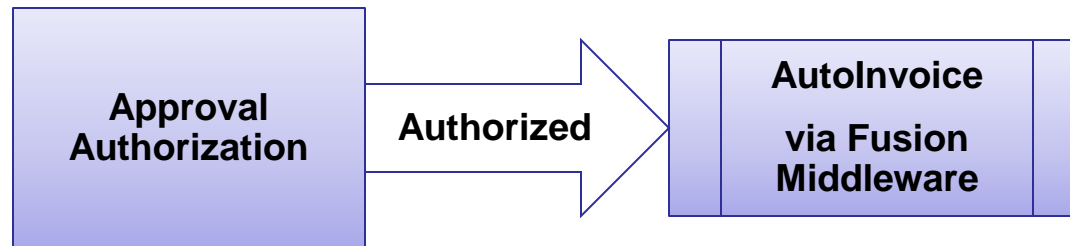
Software Demo: DocuSphere Workflow

- **Approval process**
 - Drop-down notes/free-form notes
 - Approval vs. Authorization
 - Forward



Software Demo: DocuSphere Workflow

- **AutoInvoice**
 - Fusion Middleware via SOA Suite





Software Demo: General DocuSphere Topics

- **DocuSphere Process Modeler**
 - Review ease-of-use, review options
 - Review attributes, email inbox notification, duration/threshold limits, escalation

Reporting and Metrics

- **DocuSphere Reporting**
- Uses DocuSphere's real-time AP activity data to provide relevant metrics and up-to-the-minute reports
- Feature-rich reporting options include
 - One-click visual grouping
 - Dynamic gauges and high impact charts for performance reports and dashboards
 - Mathematical functions and display formats
 - Calculations, formulas, sorting and subtotals
 - Ability to add new fields instantly
 - Add or customize filters in seconds
- AJAX Report Design Environment delivered over a browser
- Report sharing and e-mail scheduling
- Report security
- Export to all popular file formats (PDF , Excel,Word, Open Office, RTF, XML)

Integration with InsightSoftware

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Thank You!

- Questions and Answers

Visit us at: www.docusphere.com for:

Future webinar information, case studies, etc.

- Contact me: ron.kelley@docusphere.com

Visit our booth in the exhibit hall